

## *Worried About Your Property's Aging Telephone System?*

Now you can enjoy a next-generation, cloud-based telephone system specifically designed for hospitality applications by people who've worked in hospitality telecom for over 30 years.

### *Unique Legacy Integration*

- Guaranteed integration with property management software that are currently interfacing to their phone systems via industry standard PMS protocol:
  - CDRs
  - Wake-up calls
  - Changing of name of guest room
  - Resetting of voicemail passwords/greetings/messages
  - Message waiting
- Enhanced 911 handling
  - Room number/location information sent to public safety dispatch center for each guest room
  - Alerting via text message, email, and phone calls as pre-determined actions to management
- Affordable replacement within range of expenses already allocated for telecom voice needs

### *Polycom VVX 400/410*



## *With Our New **Cloud-Based** System, You Can Achieve All Of Your Goals*

- Provide a safe, secure, affordable communications system for your property.
- Know that you have no exposure for future hardware upgrades, failures, problems, or maintenance.
- Have the economics fit into your current expense model.
- Update your infrastructure to give you cloud-based features without the capital expense normally associated with such an upgrade.

### *Voice Server FXS-96 - Reuses Your Current Phones!*



### *Exclusives*

- Replacement of aging PBX or other systems that have no maintenance programs, limited sparring and significant risks for the future
- Supports affordable guest room phones
- Keep your inventory of spares and reuse existing room phones
- Supports dial-up internet
- No guest room rewiring required

v2.2

<i>Factor</i>	<i>Existing PBX</i>	<i>Onsite VoIP</i>	<i>Utility Telephone Hosted Hospitality</i>
Replacement Cost	Least – but includes significant risks for future expenses and downtime	Most – very expensive and requires new wiring to rooms to support VoIP	Often fits into current expenses and includes system maintenance and future upgrades and avoids almost all upfront capital costs while still keeping monthly expenses low
Downtime Risk	Most – older systems have an increasing likelihood of power-supply and disk-drive failures	Least – new systems are brand new hardware with warranties and support	Full support included in base monthly charges including future software upgrades and hardware maintenance
Vendor Support	Least – hard to find local technicians for old systems	Warranty supported by vendor that sold the equipment	Completely supported and maintained by a company with thousands of customers and all-new equipment. We aren't a small organization, but one with many technicians and engineers and 24/7 call center coverage
Reliability	Least	Reliable	Uses a hybrid of Cloud and on-site resources
Property Mgmt Software Interoperability	Already works	Not avail with new leading systems, some legacy manufacturers offer support	Designed from the ground up to work with PMS systems using industry-standard specification
Dial-up Internet	Already works	Not supported with VoIP guest handsets	Supported
Guest Room Telephones	Already works	Expensive VoIP handsets - \$100 at least	Legacy room telephones are supported and so is your inventory of spare. Plus a path forward to newer phones in the future if you choose to do a room-by-room remodel